



Reduce Your Disinfection Operating Costs

Hi there,

Thank you for your interest in the ASTRA TEE Automated Probe Reprocessor. This report compares the 5-year cost of ownership based on the 40 probes you estimated that you reprocess per week.

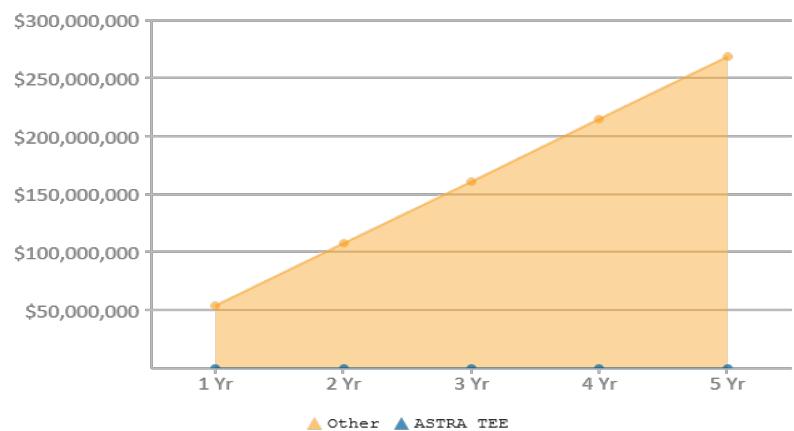
ASTRA is designed to standardize your disinfection processes, improve staff workflow, and comply with evidence-based guidelines, while helping you confidently achieve patient and staff safety at your facility.

Contact your CIVCO Account Representative at 800.445.6741 to learn more.

Sincerely,

CIVCO Medical Solutions

You Could Save \$268,678,177.95  
Over 5 Years With ASTRA TEE



#### Compliant Workflow

Automated data logging and consumable tracking help you meet compliance standards. Clear, easy-to-follow steps guide the disinfection process



#### Optimized Speed

Disinfect up to 2 probes at a time for fast turnaround and increased efficiency. 10 to 13 minute\* total reprocessing time without sleep cycles



#### Significant Savings

Helps reduce long-term operating costs with reusable, off-the-shelf disinfectant compatibility: RESET (hydrogen peroxide), CIDEK OPA and MetriCide OPA

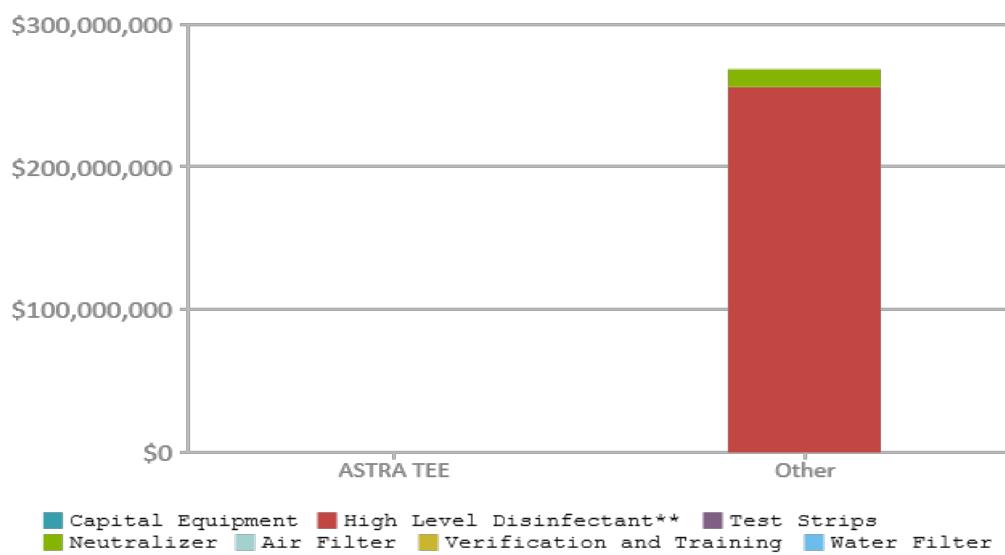


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\*total time depends on disinfection method used and water pressure



## Detailed Comparison



|                           | ASTRA TEE | TD-100        |
|---------------------------|-----------|---------------|
| Capital Equipment         | \$26,036  | \$38,450      |
| High Level Disinfectant** | \$10,888  | \$256,204,000 |
| Test Strips               | \$9,516   | \$0           |
| Neutralizer               | \$1,192   | \$12,480,000  |
| Air Filter                | \$2,520   | \$2,615       |
| Verification and Training | \$3,635   | \$2,736       |
| Water Filter              | \$3,055   | \$5,555       |

\*\*High-level disinfectant used in other reprocessors cost estimate is based on market research.



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